



# Pricing Guide

## March, 2016

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## *Courseware Express*®

### The Project Professional Series®

An entire **Project Training Curriculum** at your fingertips

We sell our courseware by the License. There are two kinds of license and numerous options.

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[Annual License](#)

[Course Pricing](#)

[Additional Options](#)

[Annual License - Special Pricing](#)

#### **Single Use License** [Top](#)

Each Single Use License allows you to teach one course to one person. License expires after one use. To train 10 persons, purchase 10 licenses. A complimentary Participant Guide is provided with each license. The cost of a Single Use License depends on the course and the number of licenses purchased. The cost of a license drops with course duration and number of seats, and ranges from \$39 (one day course, <10 licenses) to as low as \$15 (five day course, > 60 licenses) per student per day.

A *Complimentary Trainer Package* is provided with orders of 10 or more licenses. This includes a participant guide, instructor guide and course slides.

*Complimentary Train the Trainer instruction* is provided once per customer per course for orders of 10 or more licenses. Hours of virtual instruction varies with duration of course:

- 1 and 2 day courses      1 hour training
- 3, 4 and 5 day courses      2 hours training

*Complimentary custom branding* is available for orders of 20 or more licenses (per course).

Shipping is free for four or more participant guides in an order.

#### **Annual License** [Top](#)

An Annual Course License gives you more control. You can teach an unlimited number of persons over a 12 month period. We incorporate your brand into the materials, and you get a soft copy of the Participant Guide so that you can print as many as needed and to your specifications. Course updates are free for one year. Train the Trainer virtual instruction is included. We estimate that an Annual License is cost effective if you plan on teaching a course to more than 110 people in a year.



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## Course Pricing [Top](#)

The following chart provides a list of available courses along with the cost per License. Pricing is based on the number of licenses for one course in a single order. All prices are in US dollars.

Course Name	Price per Single Use License as a function of quantity ordered			Annual License Fee
	< 10	10 to 60	>60	
<b>Course duration: 1 Day</b> <ul style="list-style-type: none"> <li>• Project Management Overview for Managers</li> <li>• Overview of Project Management</li> <li>• Project Management for Teams</li> <li>• Essentials of Project Portfolio Management</li> </ul>	\$39	\$35	\$32	\$3250
<b>Course duration: 2 Days</b> <ul style="list-style-type: none"> <li>• Project Management Fundamentals</li> <li>• Design and Implementation of the Next Generation Project Management Office</li> <li>• The Core of Project Management: Scope, Time, Cost and Delivery</li> <li>• Building and Managing Project Budgets</li> <li>• Controlling Change to Scope and Requirements</li> <li>• Business Case Development</li> </ul>	\$52	\$48	\$45	\$4500
<b>Course duration: 3 Days</b> <ul style="list-style-type: none"> <li>• Effective Project Management</li> <li>• Executive's Guide to Project Portfolio Management</li> <li>• Controlling Project Risk; Managing Threats and Promoting Opportunities</li> </ul>	\$61	\$57	\$54	\$5400
<b>Course duration: 4 Days</b> <ul style="list-style-type: none"> <li>• Project Management for Technical Professionals</li> <li>• Advanced Project Management for the Experienced Practitioner</li> <li>• Advanced Risk Management</li> <li>• Business Analysis: Concepts, Tools and Techniques</li> </ul>	\$70	\$66	\$63	\$6300
<b>Course duration: 5 Days</b> <ul style="list-style-type: none"> <li>• Foundation in Project Management</li> </ul>	\$79	\$75	\$72	\$7200



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### Additional options

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Item	Cost	Comments
Trainer Package: <ul style="list-style-type: none"> <li>• Course slides</li> <li>• Instructor Guide</li> <li>• Soft copy of templates</li> </ul>	Variable	Free with orders of 10 or more licenses (one course). Otherwise, one time charge per course. Price varies with course duration: <ul style="list-style-type: none"> <li>• 1 day: \$95</li> <li>• 2 &amp; 3 day: \$135</li> <li>• 4 &amp; 5 day: \$175</li> </ul>
Display your brand on participant guide and course slides	Variable	Free with orders of 20 or more licenses. Otherwise: <ul style="list-style-type: none"> <li>• \$195 for first course</li> <li>• \$135 for subsequent courses</li> </ul>
End of course exam	\$50	One time charge per course. Includes 25 question exam, answer sheet and instructor scoring template
Train the Trainer instruction	\$100/hr	Free with orders of 10 or more licenses for one course (once per customer). Use this option for smaller orders or to obtain additional Virtual instruction. Call to arrange date and time
Custom printing and binding	tbd	Participant Guides can be printed to your specifications, including: <ul style="list-style-type: none"> <li>• Color printing for an impressive appearance</li> <li>• Paper weight and color</li> <li>• Type of binding</li> <li>• Tabs</li> </ul> Call for details and pricing
Course customization	tbd	Tailor our courseware to your needs. Combine courses to meet special needs Customize a course to meet your clients' unique requirements Call for details and pricing
Training services	tbd	If you require the services of highly skilled Project Management trainers, we can provide them <ul style="list-style-type: none"> <li>• Our PMP certified training associates have years of experience and are highly regarded by their clients</li> <li>• Reasonable rates</li> <li>• Trainer bios made available upon request</li> </ul> Call for details and pricing
Organizational Practice Assessment	tbd	Tailor your training engagements to match the strengths and weaknesses of your client organization. <ul style="list-style-type: none"> <li>• Assess for practice in Project Management, Program Management and Project Portfolio Management</li> <li>• Our <a href="#">practice assessments</a> are performed virtually</li> <li>• Very cost effective</li> </ul> Call for details and pricing



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### Annual License – Special pricing: [Top](#)

- Get a credit when you convert to an Annual License. The credit is 25% of what you have spent to date on a course within a calendar year. Example:
  - By the end of May you have spent \$3150 on 70 Single Use Licenses for a 2 day course (70 x \$45 per license). You decide that future demand justifies an annual license.
  - The usual annual license fee is \$4500
  - You pay only \$3712 after getting a price reduction of \$788 ( $\$3150 \times .25$ )
  - The Annual License is in effect for the next 12 months (i.e. until May of the next year)
- Purchase any two Annual Licenses and get the third one at half price (same or lesser value). Or purchase three and get the fourth for free.
- Cost of Annual License renewal is current price less 10%
- Multi-year licenses are available at a substantial discount. Call for details.

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