

## Create Opportunity in Your Project NOW!

### Course Description

The PMBOK© tells us that risk can be negative or positive. We all know about negative risks, but when was the last time you found positive risk? Do you routinely watch for positive risks in your project? Probably not; very few project managers do. Why is this so? Positive risks are Opportunities. Are there really so few opportunities available in this ocean of risk?

During this exceptionally uplifting and empowering treatment of Opportunity in projects, you will hear that there are plentiful Opportunities available in every project, if we know how to find them. This workshop explains why we tend not to see the Opportunities that are there, and what we can do to turn that around. Participants learn how numerous factors, including current project management practice and even the language we use to describe risk, actually prevent us from seeing Opportunity. Then attendees learn what they can do to make all this change. They are presented with a revised Risk Model with a novel view of the origin of Threat and Opportunity, and discuss techniques that can uncover Opportunity even under what appear to be dire circumstances. With this in hand, attendees work through a field-tested Seven Step approach to discover multiple Opportunities in their own projects. This course includes:

- Two kinds of opportunity
- Aspects of current project management practice that blinds us to opportunity
- How much of opportunity is hidden
- Introduction of a new Risk Model
- Vocabulary that supports constructive work with opportunity
- Techniques based on the new Risk Model that help us discover opportunity in our projects
- The Seven Step approach to finding opportunity

### Who should attend

Project and program managers, project leads, PMO staff, anyone who manages project managers, functional managers with project responsibility.

### Prerequisites

This course assumes some knowledge of project management concepts and experience managing projects.

### Class Information

- Course lasts 1 day.
- Typical class size: 6 to 30 students

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## Course Outline

- Definition of opportunity
- Standard risk model
- Risk in project plans
- Managing risk
- How beliefs and behaviors regarding opportunity may not match
- Comparing opportunity with Threat
- Two kinds of opportunity
- Why opportunities are missed
- How watching for threats can lead us astray
- The need for better risk language
- An updated model of risk
- Seven Step Approach to Project Opportunity

## Learning Approach

- A highly experienced instructor will use interactive lecture format, hands-on exercises, group discussions and other techniques to drive home the essential points of this material
- We will build on your prior experience in this topic, while providing you with a structure and vocabulary to use in future projects.
- If you have modest project management knowledge, you will find that the clarity of the material and direct presentation style of the instructor will make the subject matter easy to understand.
- You will receive a Student Guide which will help you follow the material, take notes and retain what you learned so that you can apply it on your job.

## Why should I take this course?

- *Create Opportunity in Your Project Now!* presents a novel approach to working with project risk. The message is clear: we are not the pawns of fate; we can find opportunity even where we would least expect it.
- Take this course and learn what you can do to make full use of the positive side of the risk spectrum.

## Cost and Availability

Please refer to our website for current pricing and availability

<http://www.cvr-it.com>

## Licensing

This course is available under license to qualified Training Providers. We deliver a full set of courseware materials including instructor slides, instructor manual and student guide. Train the Trainer instruction is available to ensure that all providers adhere to the same high level of course delivery. For more information, contact us at [info@cvr-it.com](mailto:info@cvr-it.com)